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Vineland firm passes \$1 billion mark

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VINELAND — Eight years ago, good friends Tim Chew and Nick Biagi formed a start-up business to provide credit card services to small businesses throughout South Jersey. Today, Vineland-based BC Processing has grown beyond their own expectations.

Last month, the company reached \$1 billion in money processed for their clientele, a milestone that punctuates the company's record of growth. BC Processing has been recognized by South Jersey Magazine as the 11th fastest growing company in South Jersey. In each of its eight years of operation, the company's sales volume has increased by at least 37 percent. It has more than 1,200 customers.

"While we're extremely proud of our rapid growth and this monumental accomplishment, we're still a small-town company adhering to the core values set out in our original business plan," BC President Tim Chew said.

Co-Founder Nick Biagi left BC Processing to devote his time to another businesses, but the two remain good friends. Chew is quick to credit Biagi for BC Processing's early success.

"Nick was there from day one, and whatever success we achieve will always be significantly due to his contributions," he said.

The company now employs 17 people.

"We shall continue to bring expert financial services and ever-expanding technology to our hometown and regional small businesses, services formally only available to much larger concerns," Chew said. "It's who we are and what we do, and frankly, it's where we want to be."

Business owners, managers, employees and others who want to learn more about BC Processing and its money-saving technology are invited to the company's annual Technology Expo open house, scheduled from 4 to 7 p.m. Thursday at Greenview Inn on Italia Avenue in East Vineland. The open house will feature hot and cold hors d'oeuvres and a complimentary cocktail.